

WHAT TO EXPECT DURING The Home-Buying Process



Introductory Meeting

Meet each other, Determine Search Criteria, Buyer's Agency



Begin The Search & Pre-Approval

Collab Center Set-Up, Mark Favorites, Possibles, & Rejects

- Obtain your Pre-Approval Letter from your Lender



Buyer's Agency Agreement (Optional)

Decide whether to have Jake be your Full-Time Agent. There are many benefits to this but it is always your choice!



Attend Showings

Get a feel for what you like and don't like about these properties. You'll know when you've walked into "THE HOME"



Write An Offer

Strike when the iron is hot and give it our best shot with all of your wishes, contingencies, and conditions to seal the deal.

- Comparative Market Analysis (Jake Presents)
- Contingencies (Inspection, Appraisal, Radon, etc.)
- Sign all Offer Documents



Accepted Offer

One step closer to your new home. Just a couple of items left:

- Earnest Money Sent
- Inspections, Appraisals, Testings Scheduled (if applicable)
- Negotiations Completed
- Closing Date Scheduled for: _____



MOVE INTO YOUR NEW HOME!